



DEFINE YOUR CAREER

A Retail Management Development Program
specially designed for owners, managers and senior staff
in the Hardware Industry.

MANAGING FOR RETAIL SUCCESS

WHAT'S IN IT FOR ME?

- Develop essential hardware-specific retail skills & knowledge
- Formalise your skills to provide greater opportunity for career advancement
- Achieve a national qualification of Certificate IV and/or Diploma of Retail Management
- Also incorporates the *Retail Executive Program* for developing retail executives
- Assessment through workplace projects. No formal exams
- Industry specific training

WHERE: TAFESA, Adelaide City Campus

WHEN: Commences February 2011 DURATION: 12 months

COST: Government funding may be available to suitable applicants.

THE MANAGING FOR RETAIL SUCCESS PROGRAM

This program aims to develop your management and leadership skills as a Retail Hardware Manager and is framed around the National Retail Qualifications SIR40207 Certificate IV in Retail Management and/or SIR50107 Diploma of Retail Management.

The program is designed to deliver major workplace improvements through work-related projects participants undertake in consultation with their manager or a workplace mentor.

Flexible delivery strategies available include recognition of prior learning (RPL), work based learning and online learning, with full mentor support.

Combination of workshop and self paced workbooks provide intensive training on a wide range of topics directly relevant to your own workplace including:

- Building an effective work team
- Managing Inventory
- Buying and Merchandising
- Financial Budgeting
- Providing a Safe Workplace
- Managing Sales and Service Delivery
- Controlling Store Security
- Business Planning
- Training and Development
- Administering Human Resources

INTERESTED?

Register your interest now by phone or email to:

Jim Bost TAFESA Project Manager
on 82078212 or james.bost@tafesa.edu.au



TESTIMONIALS

“This course has provided me with more confidence in managing my department and I have been able to implement some of my workplace projects to positive results.”

- CASSIE, BANNER HARDWARE NORWOOD

“Even an old-timer like myself, with quite a few years experience in hardware, learned plenty of useful information due to the excellent work of the trainer, Jim Bost.”

- IAN, MITRE 10 MALVERN